Allianz

Strong partners for what's ahead

Ready to work in partnership with you

For Intermediary Use

Together we shape, we care, we deliver

We believe a business partnership should be equal parts business and partnership. That's why our broker partnerships are unions of like-mindedness.

Where keeping customers safe and secure is just the start. Where combining experience, expertise and a keen understanding of customer needs provides fuel for innovation and change.

Where peace of mind comes as standard. And where working together in a state of continuous collaboration can make a real difference - not just in shaping the industry, but in helping to build a better society for people today and the generations to follow.

We see the big picture and the little details. We share knowledge and receive insight. We listen and evolve. We may not always agree, but we always remain by your side. All to help grow our relationship for the long term.

So we create partnerships that are common in their goals - and unique in their makeup.

As our trusted broker partner, this is our commitment to you to make sure that together, we deliver for our customers today and tomorrow.

Strong partners for what's ahead.

Working together for your success

Business risks are evolving in our ever-changing world. For over 130 years, Allianz has worked closely with partners to handle these challenges.

Here in the UK, we're Allianz Commercial: one face to market, serving all of your business insurance customers from SME and mid-sized companies to the largest multinationals.

Powered by the people, financial strength and capabilities of the world's number one insurance brand[1], we're ready to support you through globally coordinated and locally delivered solutions.

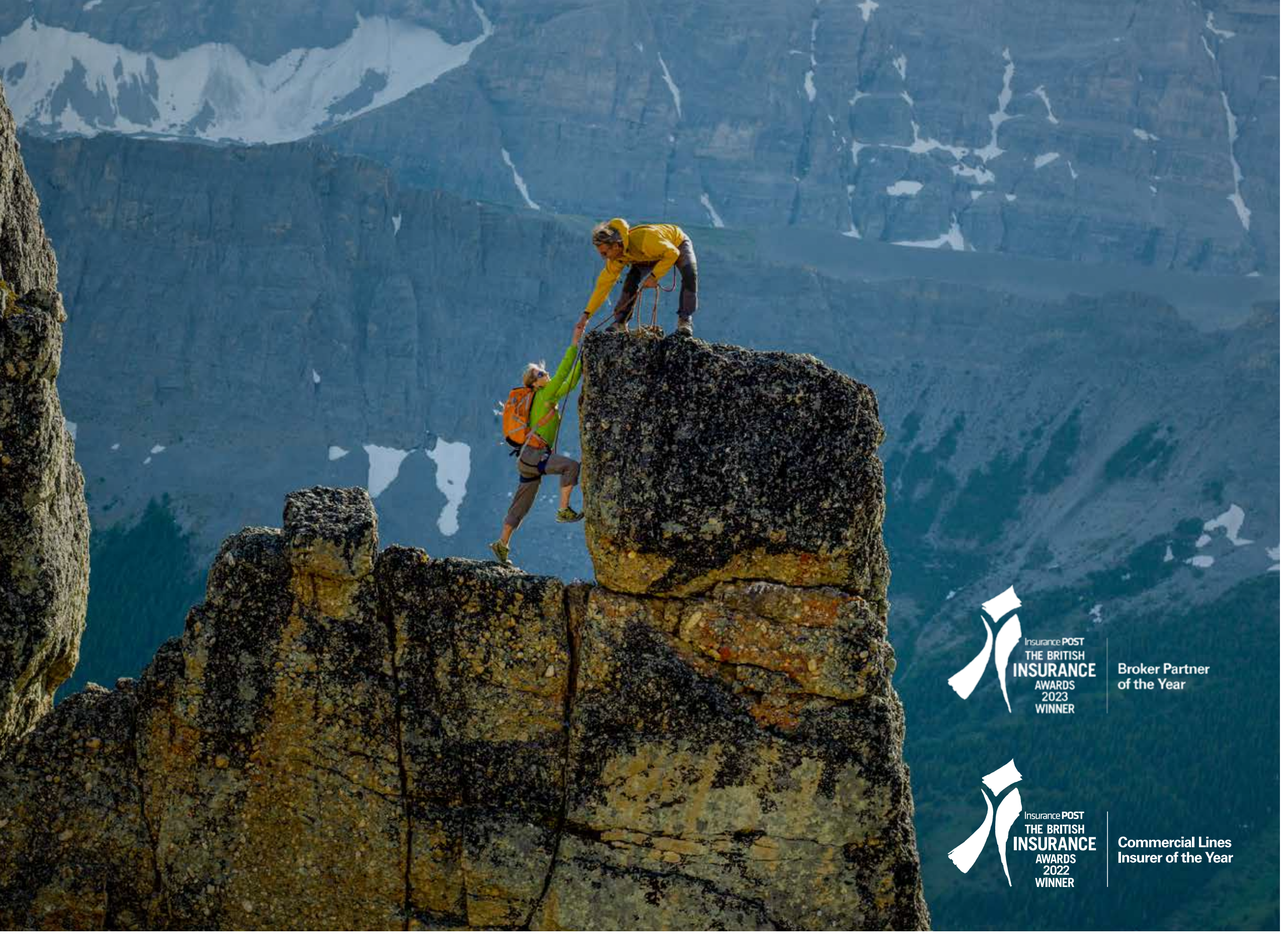
Large corporate, global solutions[2] + SME, mid corporate and fleet solutions → Allianz Commercial in the UK

[1]Interbrand Best Global Brands, 2023.

[2]Large corporate solutions are offered by Allianz Global Corporate & Speciality (AGCS).

Unlocking opportunity, together

We believe in long-term relationships built on trust, expertise and constructive challenge.



We're committed to working with you to find the right solution whatever comes your way.

There's no one size fits all approach so we take the time to get to know you, your business and your aspirations. We believe in building relationships based on mutual trust and respect. We won't be afraid to challenge you and we want you to challenge us, too.

Insurance isn't always straightforward, but we're happy dealing with complexity.

Our people are qualified, accessible and empowered to make informed decisions that unlock opportunities and support long-term partnerships.

You can speak to our experts in person and you can trade with us digitally. We use technology to simplify and improve your experience, never to replace our relationship.

So everything you'd expect from the Broker Partner of the Year, 2023.

GRACECHURCH
Outstanding
2024
UK Market Underwriting
SERVICE QUALITY

Dedicated contacts who know you, your people and your business.

Specialist teams for Construction, Real Estate, Multinational and Motor Trade.

Specialist Claims handlers for Motor, Property, Casualty and Major Loss.

Experienced trading underwriters in our extensive branch network.

A bespoke approach for all types of broker

Insurance business is all about people - and their unique preferences and circumstances. That's why we have a progressive offering for brokers based on mutual opportunity.

Broker Partners
Great service. Solid products. Comprehensive business support. Being an Allianz Broker Partners helps you on your way – whatever your ambitions.

Prime Partners
Your established account with Allianz means you get access to more. More trading benefits, more relationship opportunities and more business support.

Strategic Partners
Completely bespoke based on individual arrangement with you, our largest partners.

Accelerator
Working together in the fast lane. On the Accelerator programme, you'll get access to a range of enhancements and a glimpse of Prime Partner life with Allianz.

Enabling growth, together

We're specialists in risk, but we also know a fair bit about managing businesses, too.

And it's not just your customers we can help. So whether you want to grow your business, explore new ways of doing things or just make your business more efficient, we're here to help you set your course for tomorrow.

Dependent on whether you're a Broker Partner, on our Accelerator programme or a Prime or Strategic Partner, we could offer you access to:

Business support solutions
managing the risks to your business.

Schemes and rollovers
supporting growth opportunities.

Allianz Lawphone for brokers
24/7/365 expert legal advice for your business related matters.

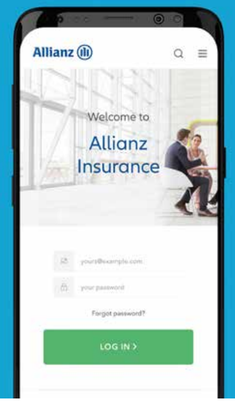
Marketing and tender support
to help you secure new or existing business.

Shaping tomorrow's offerings
through your insight, experience and feedback.

Supporting customers, together

We offer the solutions you need to get it right for your customer. Every time.

Quality products and an outstanding claims service - whatever your customers' needs.



Allianz handled this claim with professionalism and responsiveness."

Click here to see what our customers are saying.

Whether it's simple or complex, you can trust us to provide fair and reliable solutions for your customers and most importantly, a first class experience at the moment of any claim.

We resolve claims quickly and transparently, with our customers' best interests at heart. We say what we do and we do what we say, and we clearly explain every step on the way. There's a range of channels for you and your customers to get in touch, using the latest technology for your convenience. Our partners are chosen for the value they deliver and their shared belief in putting the customer first.

We know that every business is different, so our people are committed to working with you and your customers to achieve the best outcomes. We're passionate about being the best - and that's why you can recommend us to your customers.

Brokers and customers can confidently rely on the service offered by the Allianz claims teams."

GRACECHURCH Outstanding 2024 UK Market Claims SERVICE QUALITY

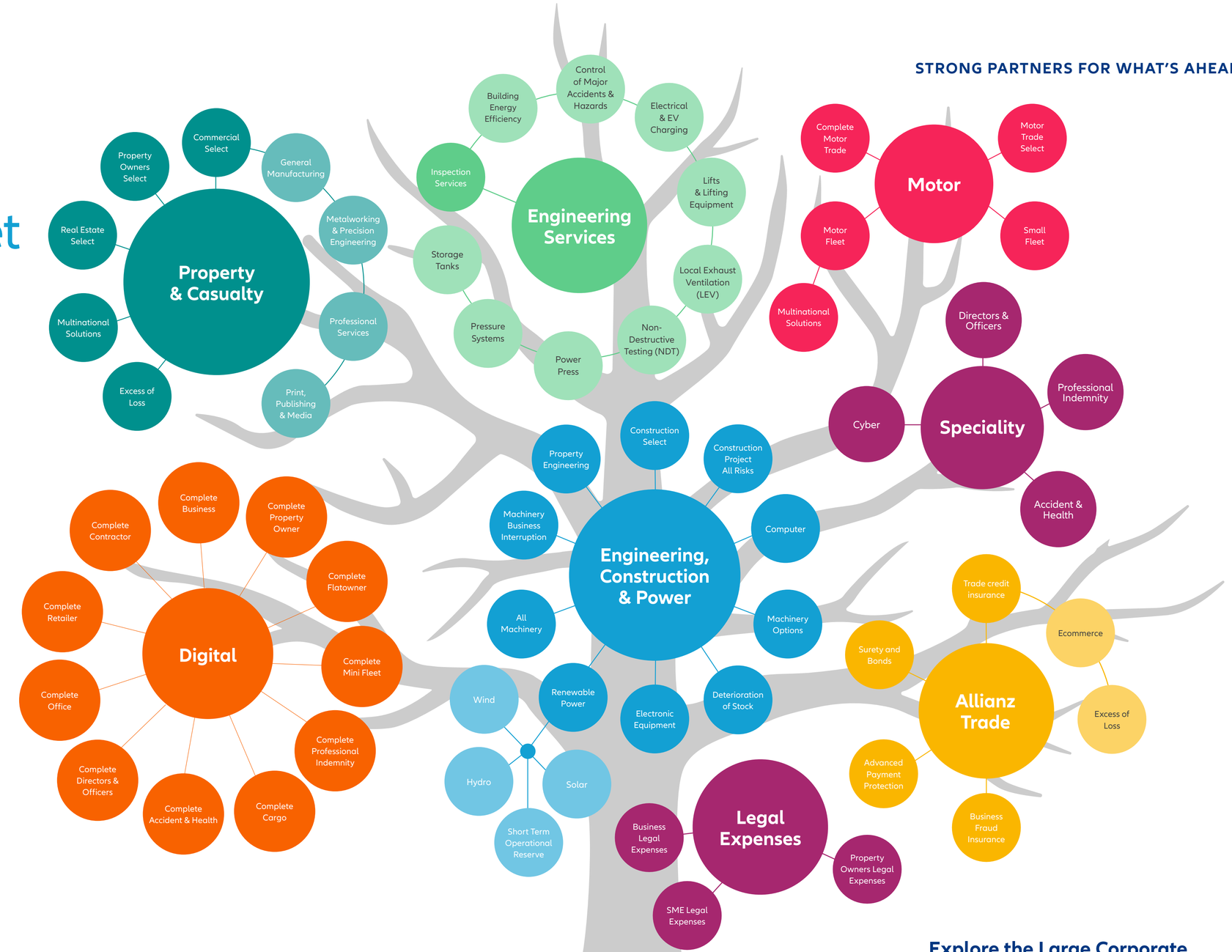
Our products:

- Wide range of sector-specific mid corporate solutions. Plus, our Engineering, Construction & Power, include Inspection and Consultancy services delivered through a nationwide network of Engineer Surveyors.
- Comprehensive Motor Fleet and Motor Trade offering.
- Supporting you through our claims hub and live chat.
- Full cycle e-trading via our award winning QuoteSME platform.
- Further large corporate solutions are available from our global, corporate and specialist underwriting teams*.

*Offered by Allianz Global Corporate & Speciality (AGCS)

Allianz Commercial's product tree for Digital and Mid-Market

Click on any of our products to read about our appetite for Digital and Mid-Market.

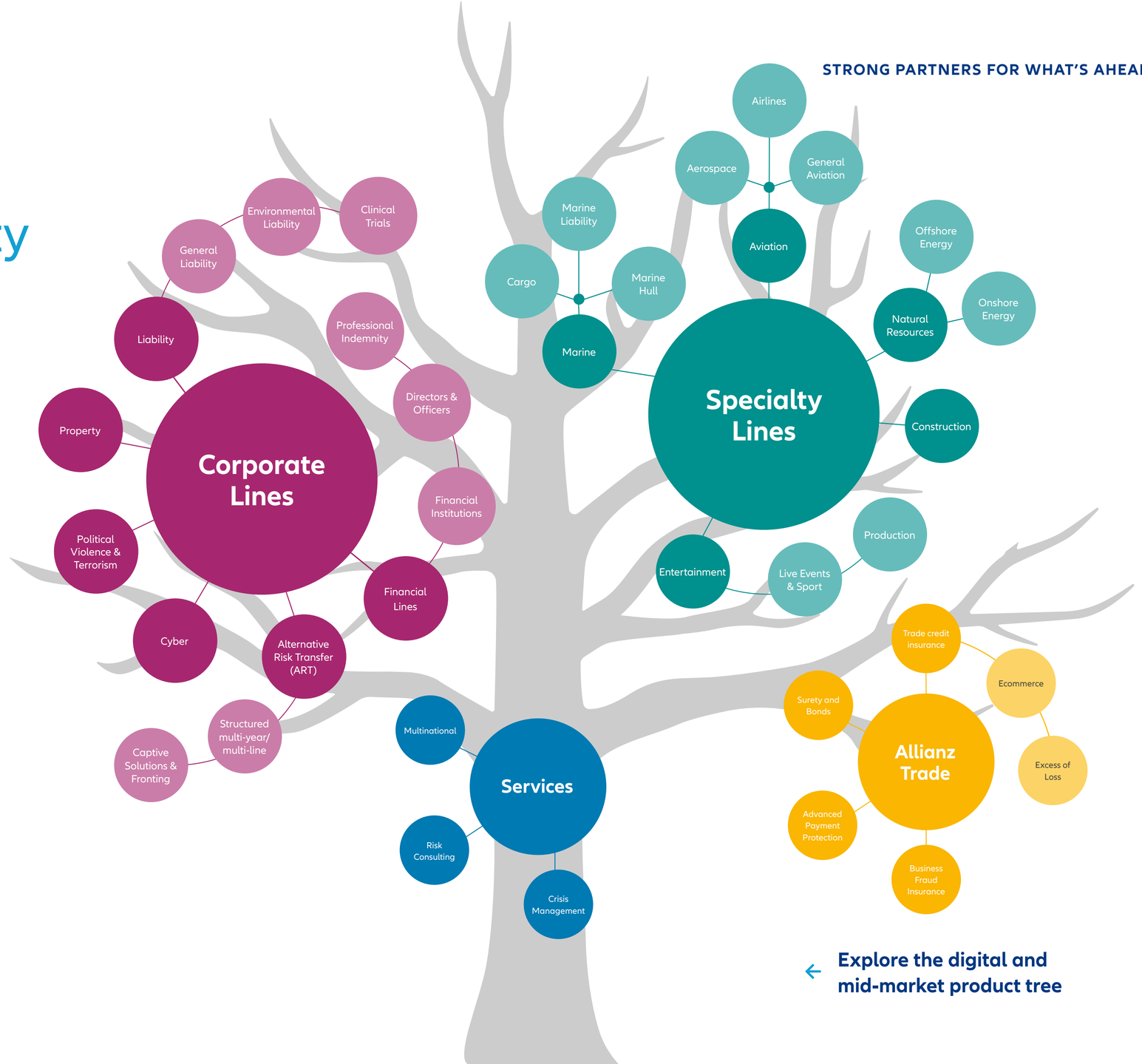


Explore the Large Corporate and Specialty product tree →

Allianz Commercial's product tree for Large Corporate & Specialty

Click on any of our Large Corporate & Specialty products and services.

Find out more about our appetite in the UK.



← **Explore the digital and mid-market product tree**

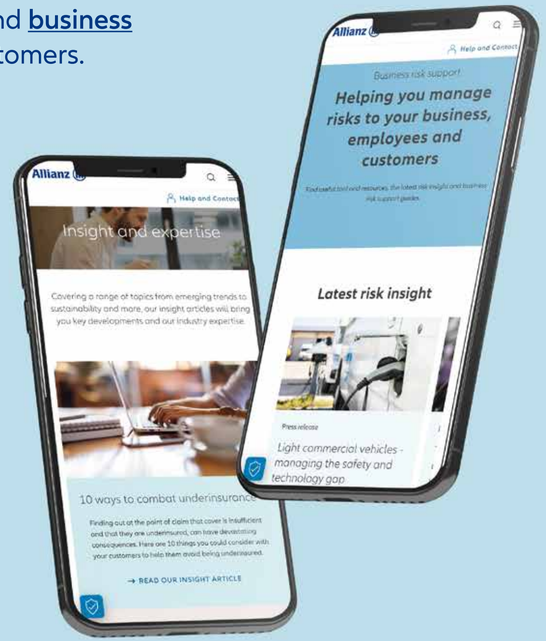
Sharpening expertise, together

We're passionate about sharing insight and expertise to give you and your customers the edge.

Offering you a comprehensive development programme and regular market insight.

We're passionate about investing in people. In our employees as well as in our partners. From product training to apprenticeships, our multichannel broker training programme, Allianz Partners Academy, helps you and your teams stay on the front foot. So you can confidently guide your customers through an ever evolving landscape of risks and challenges.

Plus, you'll always have access to the latest industry insight and business risk support for your customers.



You could have access to:

LinkedIn Learning → Webinars and podcasts → Course days programme → Mental Health First Aider course → Bespoke training → Allianz Broker Apprenticeship Programme

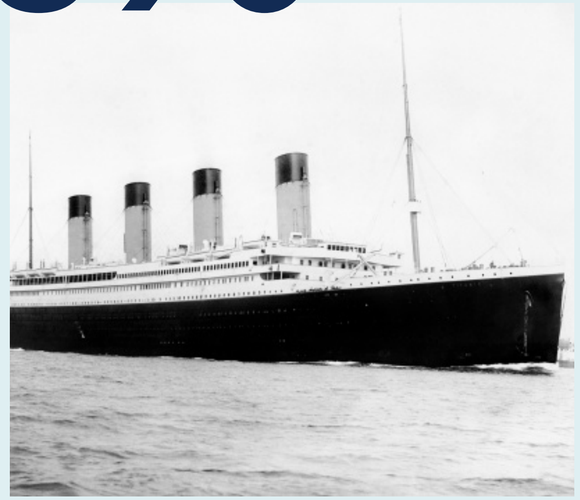
Dip in — Different intensity options to suit you — Dive in

Navigating uncertainty, together

The world seems unpredictable at times. But we've been in this since 1890. All around the world.

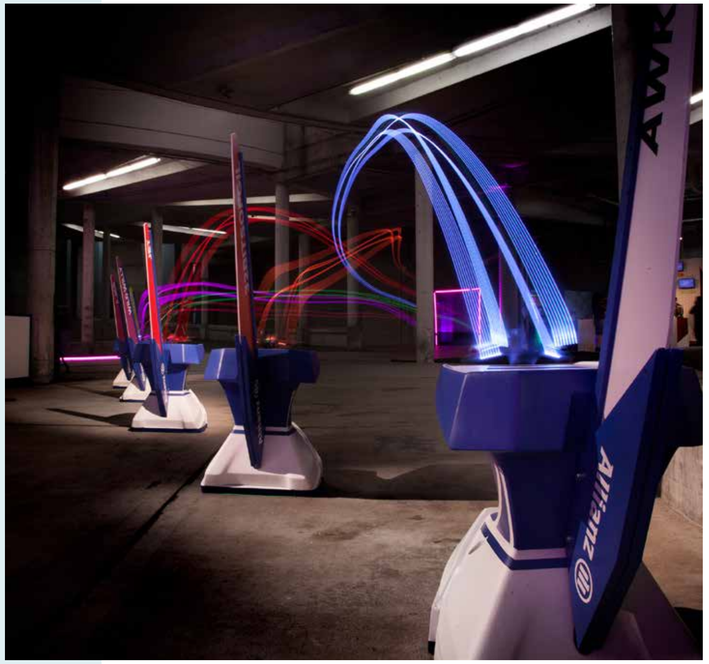
We're committed to the markets we operate in and to the partners we work with. The future is exciting and so are our plans to invest and grow.

1890



When horses dominated the streets, we secured cars, giving people the courage to drive. And through each major challenge since, from the Titanic to the recent financial crisis, we have - and will continue - to provide you with confidence.

Allianz UK S&P rating AA- (2022)
Allianz Group solvency ratio of 206% (2023)[1]



150,000+
employees worldwide

100m+
customers

nearly
70
countries[2]

Allianz Partners

Allianz | Allianz Trade

[1] Allianz Key Figures 2023
[2] At a Glance (Allianz.com)

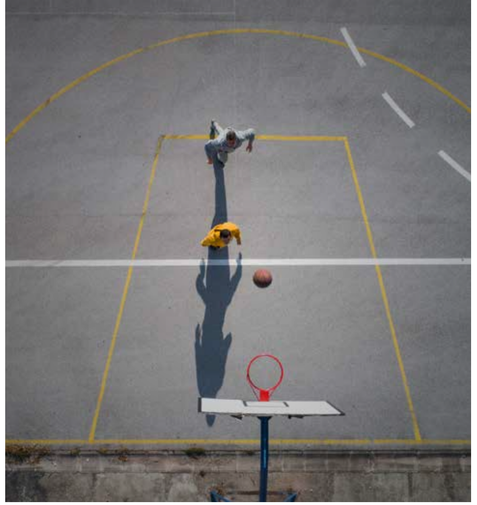
Worldwide Olympic and Paralympic
Insurance Partner

From 2021 to 2028, we are the Worldwide Insurance Partner of the Olympic & Paralympic Movements, as one of just a few worldwide partners: a unique position and great opportunity for our people, business and brand.

Shaping tomorrow, together

As one of the largest financial organisations in the world, we go beyond insurance: delivering a more sustainable and resilient future.

We know we can make a difference, and we want you to be part of it. Whether it's supporting our communities or protecting the environment - together, we can shape our future.



- Each year, there's the opportunity to team up with your Allianz contacts and take part in the Allianz World Run.
- As Official Insurance Partner of England Rugby, we're partner to the men's and women's England rugby team. We're also proud title partner for the women's Premier 15s and the Inner Warrior grassroots rugby programme.
- Allianz Sports Fund - put your local sports club forward for an Allianz grant.
- We champion mental health and partnered with Mind from 2019 to 2023, raising over £1,250,000! Why not sign up to our Mental Health First Aider courses to support your employees' mental health and wellbeing?

- We support Barnardo's mission to make transformative change for disadvantaged young people. We're committed to raising £1,000,000 across three years (2024-2026) through local volunteering and fundraising activities across the UK - we'd love for you to get involved with us and support their vital work.
- MoveNow - we believe in the power of sports and its positive impact on body, mind and soul. MoveNow is our purpose led activation inspiring long-lasting engagement in sport at all ages including young people. So whether it's supporting Youth Sport Trust festivals or making our broker events a little more active, there's plenty of opportunities for you to MoveNow too!
- Allianz Insurance ranked 14th in The Inclusive Top 50 Employers List. Plus, we've been granted the silver award in the Ministry of Defence's Employer Recognition Scheme (ERS).

We're working hard to minimise the impact we have on the environment. But as an industry, we want to do more and support you to do so too.

2012
Carbon neutral since 2012

100%
Of our electricity from renewable sources

2040
We have a target to achieve net zero in our business operations by 2040

- Our sustainable procurement charter encourages and supports suppliers adopt ESG practices.
- Allianz Net Zero Accelerator - helping to start you on your journey towards net zero through carbon footprint measurement and practical guidance.
- A founder of the Net Zero Asset Owner Alliance.
- We provide responsible products and services, including a suite of renewable power insurance products.
- Our Engineering Inspection business reduce plastic waste by using a more environmentally friendly method of tagging equipment.
- Plus, our engineer surveyors can now inspect charging points for electric vehicles.

Find out more

To find out more about what we can achieve together, please speak to your Allianz development manager or visit: allianz.co.uk/broker.

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Allianz Insurance plc. Registered in England number 84638. Registered office: 57 Ladymead, Guildford, Surrey GU1 1DB, United Kingdom. Allianz Insurance plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Financial Services Register number 121849.

No duty to update
The Allianz Group assumes no obligation to update any information or forward-looking statement contained herein, save for any information we are required to disclose by law.

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