



ALLIANZ PARTNERS ACADEMY

Broker training guide

Allianz working in partnership with you



Sharpening expertise, together

We're a Chartered Insurer. An accreditation awarded for professionalism, expertise and commitment to training and development.

We're passionate about nurturing talent and working with our partners to take the skills and expertise in our industry to the next level.

With the Allianz Partners Academy, we've created a high-quality training programme available for our broker partners to blend with and complement their own learning and development initiatives.

Through workshops and programmes, events and digital learning, the Allianz Partners Academy allows brokers to choose from a wide range of relevant topics and formats.

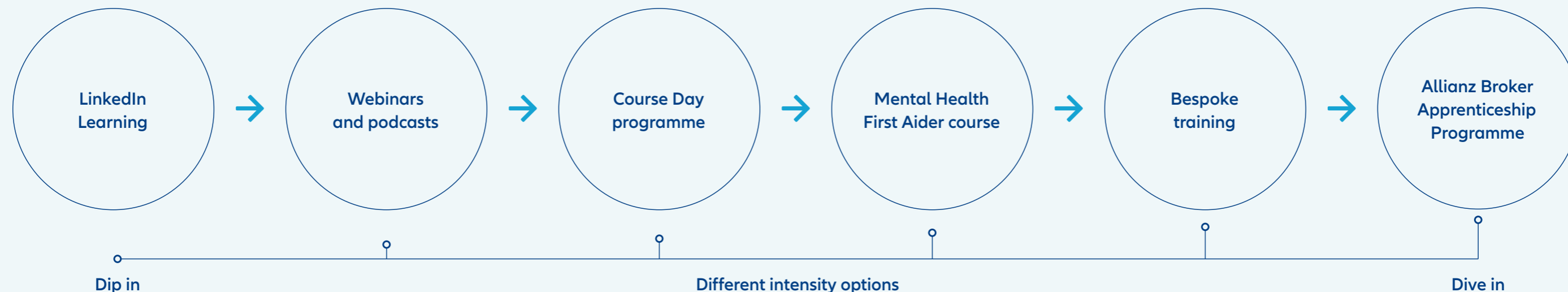
All to join forces to sharpen expertise, together and to navigate an ever-evolving landscape of risks and challenges.

The Allianz Partners Academy



Investing in people and talent across the industry is something that we're hugely passionate about. We believe the Allianz Partners Academy benefits the ongoing professional development and careers of our brokers. Despite these unprecedented times, we're confident that together we can drive forward professionalism and expertise in the industry whilst attracting new talent to the profession."

As an Allianz partner, you may have access to:



This is what we offer you

01 Product and technical training
Workshops and presentations on a wide variety of topics

02 Allianz broker apprenticeships
Supporting brokers to achieve professional qualifications

03 Mental Health First Aider Course (MHFA)
Taking care of Mental Health in the workplace

04 LinkedIn Learning
Developing business, technology, creative and soft skills

05 Webinars and podcasts
Discussing key issues and emerging risks in the insurance industry

06 Bespoke training
Training events tailored to your needs

Find out more
by speaking to
your local
Allianz contact.

Product and technical training

The Allianz Course Day programme **provides you** with product and insurance technical training at **three levels** - basic, intermediate and advanced.

Whether you're new to the industry and just need a basic understanding of a particular area or you require in-depth specific knowledge, our Course Days can support you.

Taught through a combination of presentations, case studies and group discussions, the training takes place in a workshop environment - either online or in the classroom. Our Course Days are available free of charge on an invitation only basis.



Time commitment:
1 day per training unit

Available to:
Accelerator brokers
& Prime Partners

Allianz broker apprenticeships

Find out more by speaking to your local Allianz contact.

20%

↑ off the job learning completed during work time.

The Allianz Broker Apprenticeship programme is **targeted at brokers** who want to acquire formal qualifications within the **insurance profession** and develop their knowledge and skills further.

We're committed to dedicating a portion of our apprenticeship levy to invest in broker talent at all levels. Apprentices will work towards professional qualifications via the Chartered Insurance Institute (CII) through a committed programme of studying, practical experience and 20% off the job learning completed during work time.

This intensive but highly rewarding programme is delivered by specialist training provider Davies Learning Solutions.

Applications are considered on a rolling basis.



Time commitment:
12 to 36 months
depending on level.

Available to:
Accelerator brokers
& Prime Partners

Level 3
Insurance Practitioner
Cert CII

Level 4
Insurance Professional
Dip CII

Level 6
Senior Insurance Professional
ACII

Mental Health First Aider Course

In challenging times, having an understanding of mental health is vital for any business to support both the personal and professional resilience of their employees.

Find out more by speaking to your local Allianz contact.

We believe in the importance of wellbeing. And we see wellbeing and good mental health as key elements to building engaged, resilient and high performing teams. Our employees have chosen Mind as our corporate charity partner and we work with a variety of specialists in the area of Mental Health.

We're therefore offering our broker partners the opportunity to benefit from our relationship with MHFA England to complete Mental Health

First Aider courses and establish a network of Mental Health First Aiders in their business.

The course is designed to help raise awareness of mental illness and recognise various mental health conditions. It will enable participants to help colleagues needing assistance to find the most appropriate support.



Time commitment: 4 x 3 hours.

Delivered virtually by MHFA England, typically over four consecutive days, each session will be three hours long.

Available to:
Accelerator brokers
& Prime Partners

Find out more
by speaking to
your local
Allianz contact.

LinkedIn Learning

LinkedIn Learning is an online e-learning platform. We provide free access for our brokers to foster high quality personalised learning across a wide range of topics.

Business

Leadership and management, professional development, communication, marketing, project management and much more.

Creative

Video, computer-aided design (CAD), creative software and more.

Technology

Data science, information management, web design, IT infrastructure and more.



16,500

courses available online



Time commitment:
Up to you!

Available to:
Broker Partners, Accelerator
brokers & Prime Partners

Allianz
recommended
content



Recommended content and collections for our brokers based on our experience and what we consider relevant for insurance industry professionals.

Find out more
by speaking to
your local
Allianz contact.

Webinars and podcasts

Our broker webinars and podcasts are designed to keep **brokers up to date** with key issues and emerging risks in the insurance industry.

From fraud to sustainability, our webinars run throughout the year and are free to all brokers who'd like to attend. Those unable to make the time can still register to receive a link to the recording of the webinar.

To catch up on any of our previous webinars please visit allianz.co.uk.

Plus our **Insurance Tomorrow podcast** hosted by journalist Steph McGovern brings together Allianz and industry experts to discuss the latest topics impacting the insurance industry, brokers and businesses. Past episodes include climate change, 5G, business resilience, e-mobility, open finance and underinsurance.



Time commitment: up to 1 hour per webinar and up to ½ hour per podcast

Available to:
Broker Partners, Accelerator
brokers & Prime Partners



You can listen to the podcast by searching 'Insurance Tomorrow' in your normal podcast app.

Bespoke training



Tailored to you - bespoke training
to suit your specific needs

We can work with broker partners
to provide **bespoke training events**.
Whether it's face-to-face or digital,
we'll be happy to discuss your needs
and **explore bespoke solutions**.

Available to:
Accelerator brokers
& Prime Partners

Find out more
by speaking to
your local
Allianz contact.



We're always looking to keep broker training initiatives fresh and innovative. If you have ideas on new topics or any other feedback, please contact:

brokertraining@allianz.co.uk



Allianz Insurance plc.

Allianz Insurance plc. Registered in England number 84638 Registered office: 57 Ladymead, Guildford, Surrey GU1 1DB, United Kingdom.

Allianz Insurance plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

Financial Services Register number 121849.

No duty to update

The Allianz Group assumes no obligation to update any information or forward-looking statement contained herein, save for any information we are required to disclose by law.