

# Motor Fleet from Allianz

# For Intermediary Use

This document should be used for intermediary reference only, as it does not detail the conditions, limitations or exclusions of the cover. Please see the policy wording for further details.



# Our product portfolio

A comprehensive offering that reflects the needs of modern fleets.

Our suite of products caters for mini, small and large fleets. Depending on the size of your customer's fleet you can trade with us digitally or via our branch network.



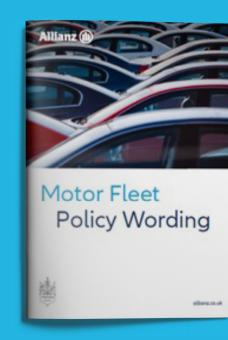
# **Complete Mini Fleet**

for fleets of 3-15 vehicles (up to 20 at renewal), traded digitally.



# **Small Fleet**

for fleets of 4-14 vehicles, traded via our branch network.



# **Motor Fleet**

for fleets of 15 or more vehicles, traded via our branch network.

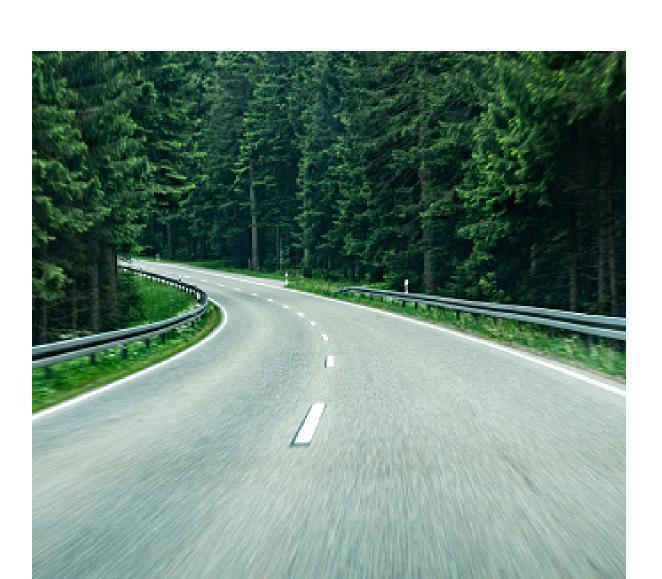
# Why Allianz for fleet?

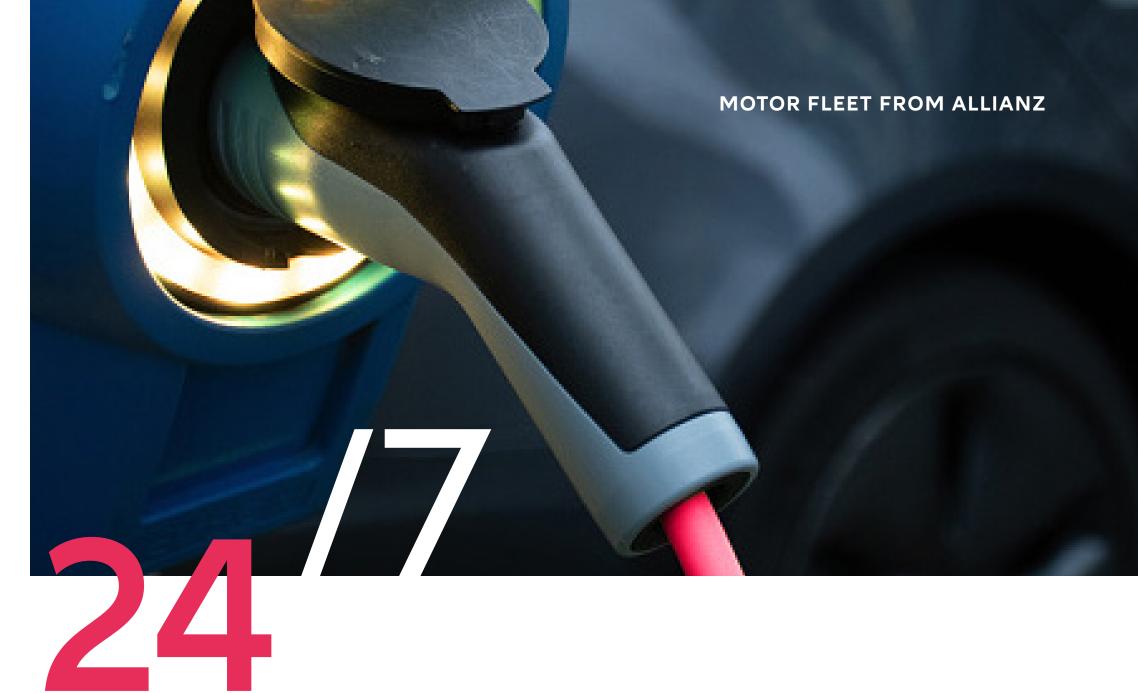


# Local expertise, global knowledge

Prompt and considered responses from our local underwriting and claims experts so you can get back to your customers quickly.

Working hand-in-hand with Thatcham, the MIB and the ABI, along with our global specialists and partners across the Allianz Group, we have in-depth insights on latest on market trends and vehicle technology and are proud to actively help shape and steer the industry.





# **Outstanding claims service**

Simple and convenient ways to make a claim. You can notify and track the progress of claims and repairs online 24/7. You'll always be supported by one of our dedicated fleet experts who'll swiftly arrange repairs through our national repairer network and keep you in the loop about every step.



# A tailored proposition

Each case is addressed based on its individual merits. Depending on the needs and risks of your customer, we can arrange different types of driver training and explore a wide range of options to manage fleets safely and efficiently.

# Fit for the future

Solutions for both traditional and electric vehicle fleets.
From covering risks to supporting your customers as they electrify their fleet – we're here to help.

# Motor Fleet and Small Fleet

Cover, as standard, includes:

# Third party liability

unlimited indemnity for death or injury

indemnity for accidental damage to other persons' property; £20,000,000 in respect of private cars, £10,000,000 for all other insured vehicles

# Comprehensive electric vehicle (EV) cover

including third party liability during charging and damage for cables, connectors, electric wallboxes and posts

## New for old cover

for private cars or goods carrying vehicles up to 7.5 tonnes if the vehicle is less than one year old and damaged beyond 50% of their list price

## Personal accident cover

for drivers between 17-70 years of age, with £10,000 indemnity per incident

# **Accidental misfuelling cover**

to drain the fuel tank and rectify any subsequent damage

# In-vehicle safety technology

up to £250 for equipment such as dash-cams

# Replacement locks

unlimited cover if vehicle keys have been lost or stolen

# Child seat

like-for-like replacement cover

# **Legal protection**

cover up to £100,000 for uninsured loss recovery and motor prosecution defence

# Personal belongings

up to £500 per incident

# **Medical expenses**

up to £500 per person for anyone injured in the insured vehicle, subject to a maximum of £2,000 per incident - Motor Fleet

£250 per person and £1,000 maximum per incident - Small Fleet

# **Driving abroad**

territorial limits apply\*

# **Unauthorised movement policy**

cover for the movement of vehicles impeding legitimate access or exit

# Volunteering

cover for employees using their company vehicle to support the NHS, Trussell Trust or IFAN (Independent Food Aid Network) recognised charities with the insured's agreement

# Occasional business use

cover for private cars owned by or loaned to an employee. (available for Motor Fleet customers only)

# Psychological support (optional extension)

up to eight sessions of treatment following an accident for the driver and any passengers.

<sup>\*</sup> please refer to policy wording for details

# Complete Mini Fleet



You can trade Complete Mini Fleet on iMarket, via the Acturis platform and QuoteSME.

# Comprehensive cover made flexible.



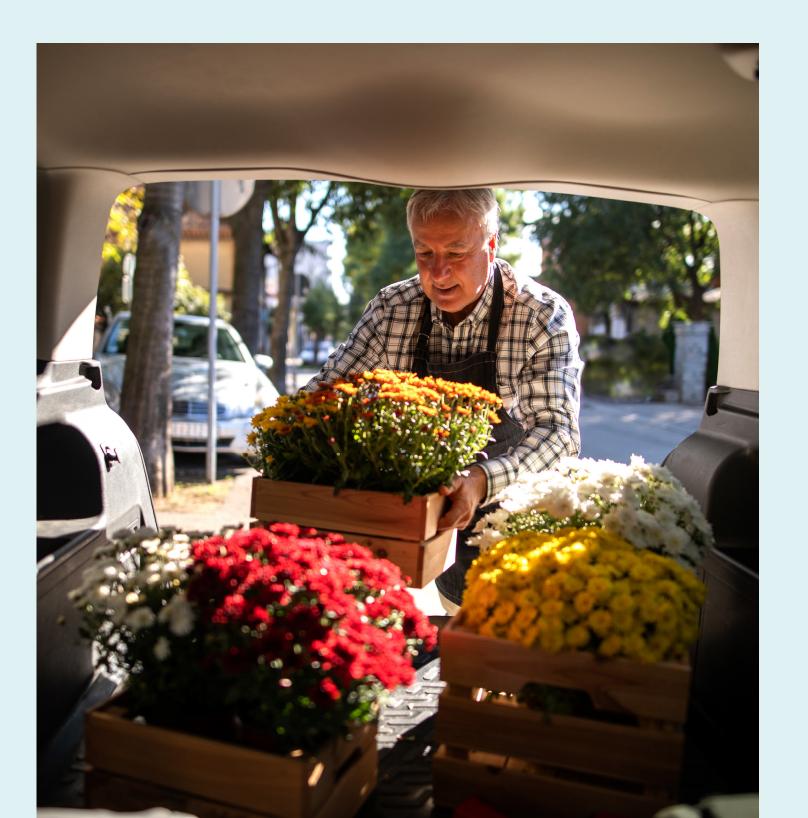
vehicles can be covered for business, as well as social, domestic and pleasure use



temporary vehicles can be accommodated



new policies can be rated on a confirmed claims experience or no claims discount



# Complete Mini Fleet cover, as standard, includes:

# Third party liability

unlimited indemnity for death or injury

indemnity for accidental damage to other persons' property; £20,000,000 in respect of private cars and £10,000,000 for all other vehicles

# New for old

cover for private cars or goods carrying vehicles up to 7.5 tonnes, less than one year old and damaged beyond 50% of their list price

# Personal accident

cover for drivers, with £10,000 indemnity per incident

# **Medical expenses**

up to £250 per person for any person injured in the insured vehicle, subject to a maximum of £1,000 per incident

# **Accidental misfuelling**

cover to drain the fuel tank and rectify any subsequent damage

# Replacement locks

cover if vehicle keys have been lost or stolen

# **Legal protection**

cover up to £100,000 for uninsured loss recovery and motor prosecution defence.

# Risks We like

We can find solutions for a wide range of fleets but our preferred risks are:

# Small Fleet and Motor Fleet



established businesses with a minimum of three years' confirmed claims experience



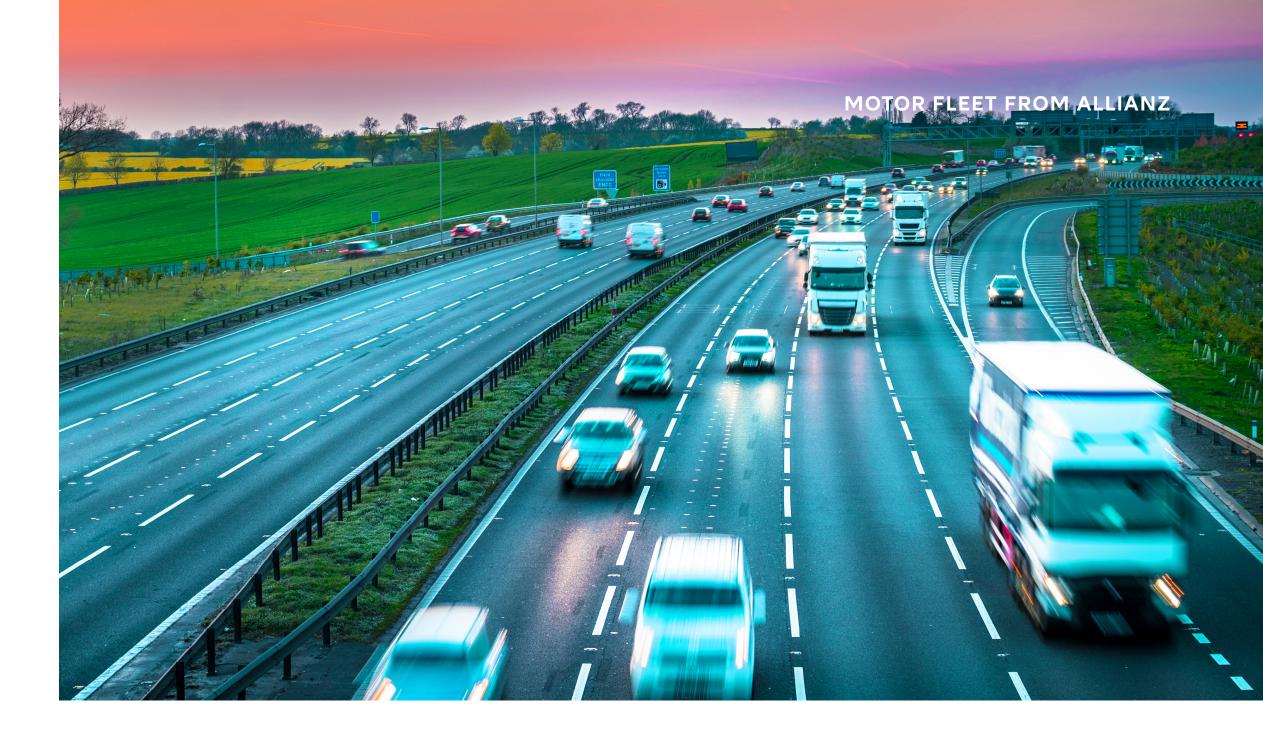
commercial vehicles used for the carriage of own goods



private car schedules not dominated by high performance vehicles



fleets that do not change insurer on an annual basis.



# Complete Mini Fleet



business cars and light commercial vehicles less than 7.5 tonnes (used for carrying own goods only)



established businesses with a minimum of three years' confirmed claims experience



UK based businesses
- over 3,000 trades and
occupations accepted



private car schedules not dominated by high performance vehicles.

# Support throughout the journey

# Allianz (ii) Q ≡ Welcome to Allianz Insurance yours@example.com Pergot password? Log IN > Need an account? → REGISTER NOW

# Easy access to claims support

Alongside phoning or emailing us you can get instant claims updates through live chat via Allianz Claims Hub, which also lets you notify and track claims online, 24 hours a day.

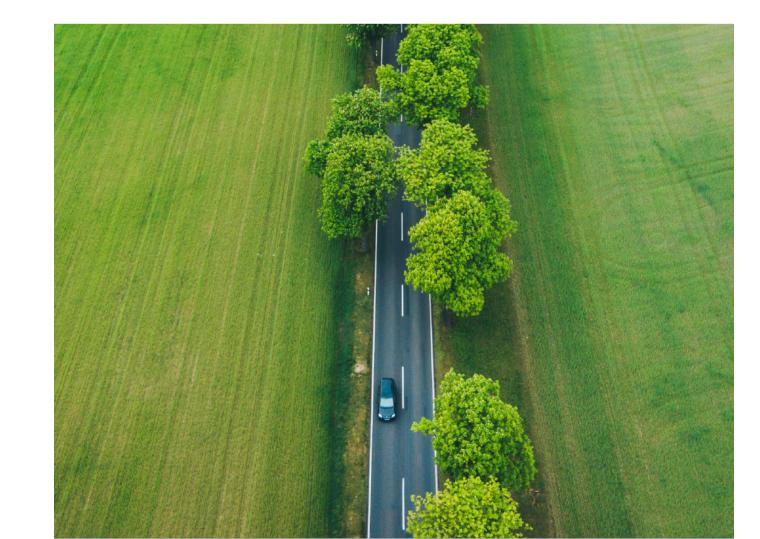


# Lifetime repair guarantee

Our nationwide repairer network provides a lifetime guarantee on all repairs.\* And, with your customer's permission, we'll always look to repair damaged vehicles with recycled parts, increasing sustainability and reducing wastage.

# A flexible approach

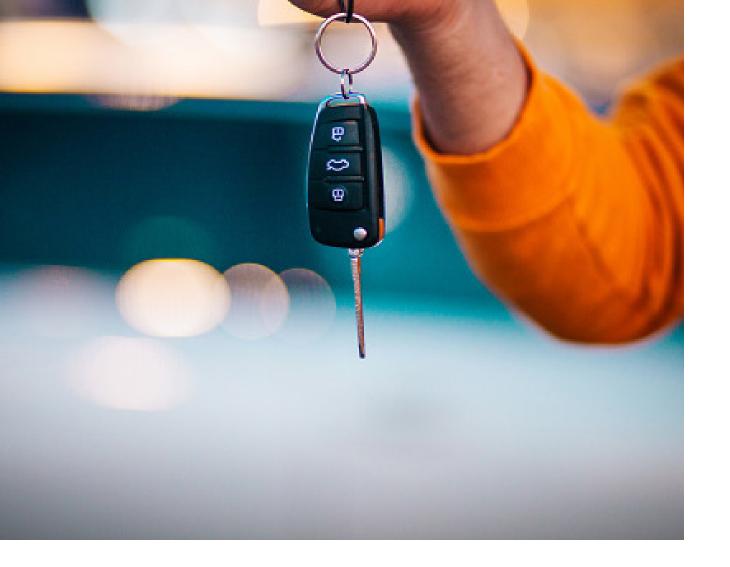
We know that one size doesn't fit all and are open to discussing tailored propositions, long-term and finance agreements.





# **Electric vehicle expertise**

There's a lot to consider when transitioning to an electric fleet. We've the expertise to support your customers as they make the switch providing EV wrap-around cover and discounted EV driver training.





If your customer's vehicle is off the road, we'll supply them with a free courtesy vehicle (Class A). If we can, we'll also offer them a like-for-like vehicle, including electric or hybrid models, at competitive rates.



We'll collect your customer's damaged vehicle and take it to one of our approved garages. Once repaired, the vehicle will be returned to your customer free of charge.



# **Mobile repairs**

To minimise disruption, we can go to your customer and carry out minor repairs as well as free windscreen repairs; both come with a lifetime guarantee.



# **Claims focal points**

For larger fleets with higher claims frequencies you'll be given a dedicated claims relationship manager who'll work closely with you to support your customers.



# Case analysis

Looking at accident types and occurrence rates we can spot trends, help identify where a fleet is most at risk and make suggestions for suitable remedial action.



# **Multinational solutions**

We operate in over 70 countries and can provide cover through international fleet programmes.



# Brokers and customers can confidently rely on the service offered by the Allianz claims teams.



Ben Bolton Managing Director, Gracechurch





Allianz reacted superbly to the onset of the pandemic, shifting to remote working in quick fashion, making a number of fundamental changes to the claims process to support clients, and much more.

British Claims Awards
Commercial Lines Insurer of the Year



# Staying on track



From driver training to in-vehicle technology, we've the right partnerships and systems in place to help your customers save money, increase safety and prepare for the electric revolution.



A world leader in fleet safety and driver training. DriveTech can provide bespoke training programmes, ad-hoc consultancy and support with day-to-day fleet management, such as in-depth operational analysis of telematics data.

Your customers have access to an exclusive package of discounted services including:

# **Electric vehicle driver training**

Online and on-the-road driver training to help your customers prepare drivers, either before or after they receive their electric vehicle.

# **On-the-road training**

Eco driving, UK familiarisation, parking and manoeuvring and winter driving, regulatory CPC training, as well as courses designed for those who drive under tachograph legislation.

# Fleet support

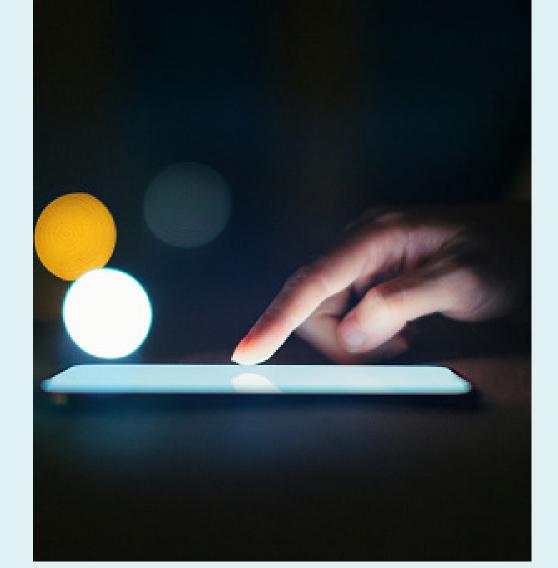
Online driver assessments, licence checking, post incident analysis services, e-learning, grey fleet management and line managers' workshops.





# **Breakdown recovery**

Access to comprehensive breakdown packages, including insured and pay-on-use options from the UK's number one breakdown services provider.





# Stolen vehicle recovery

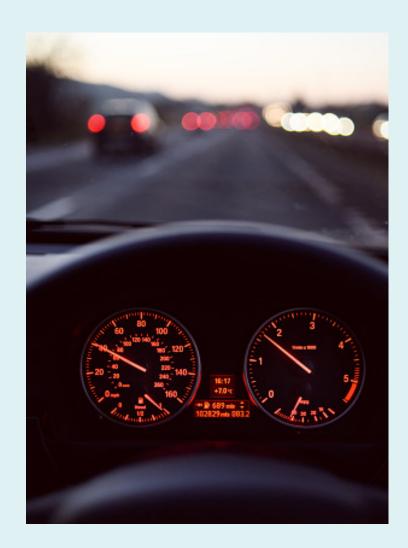
In collaboration with the makers of the UK's most successful stolen vehicle recovery system, we can offer your customers discounted Tracker products along with access to their Tracker app, providing 24/7 visibility of your customer's vehicle's location.





# **Cameras and telematics**

Discounted on-board cameras and telematics to help prove liability, control expenses and improve driver behaviour.





# In-vehicle coaching

Award-winning technology gives the driver real-time audible and visual nudges when they need to adjust their driving style to optimise safety and efficiency. This can help to reduce fuel consumption and improve the battery range of electric vehicles.

## MOTOR FLEET FROM ALLIANZ

# GOING beyond fleets

We're specialists in insuring fleets but we also know a fair bit about managing businesses. Explore our range of services to help your customers operate efficiently and safely.



# **Business continuity planning**

e-learning modules.

It's always good to have a backup. We've partnered with Glen Abbot, business continuity and information customers prepare for when things don't quite go to plan.



# Praxis42 Health and safety consulting Now, more than ever, it's crucial for businesses to protect their staff and customers. We can provide access to discounted health and safety consulting as well as a range of

# Free legal advice

We know legal costs can be crippling and nobody wants to become embroiled in a legal battle. We can support your customers to avoid these situations with discounted legal services and a free 24/7/365 legal helpline.

# Free legal templates

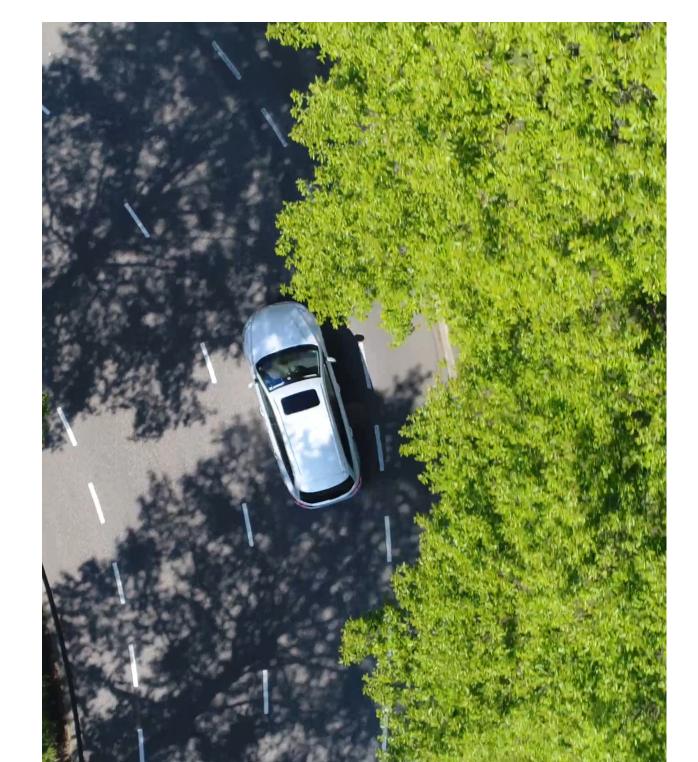
To save both money and time, we have over 140 free legal templates, to help ensure your customers HR policies, contracts and agreements are legally compliant. Once created, your customers can save and store all their documents within our online storage facility.

# Easy-to-use law guide

Legal jargon can be overwhelming and confusing at times. Our free and simple law guide is written by lawyers to help your customers understand legal processes and requirements.



security specialists, to help your



# Obtain a quote

**Motor Fleet and Small Fleet products** 

Please speak to your Allianz representative.

**Complete Mini Fleet** 

Visit <u>allianzquotesme.co.uk</u> or iMarket.

For any other information, please visit <u>allianz.co.uk/broker</u>.



# Allianz Insurance plc.

Allianz Insurance plc. Registered in England number 84638 Registered office: 57 Ladymead, Guildford, Surrey GU1 1DB, United Kingdom.

Allianz Insurance plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

Financial Services Register number 121849.