

# simple and slick trading

Our SME products are available for you to quote, buy and renew digitally - either through our trading solution QuoteSME or via iMarket and major software houses. Self-serve updates are quick and simple too - you can add a property, remove a vehicle and change tenants, as well as increase indemnity limits and download claims experience information at renewal - all at the touch of a button!



### best price, first time



of new business quotes are delivered instantly; no referrals, no barriers.

With dynamic question sets and the latest generation pricing models we're able to provide you with instant quotes for the majority of risks - offering you our best price, first time.



Read more about our SME appetite.



# five-star rated products



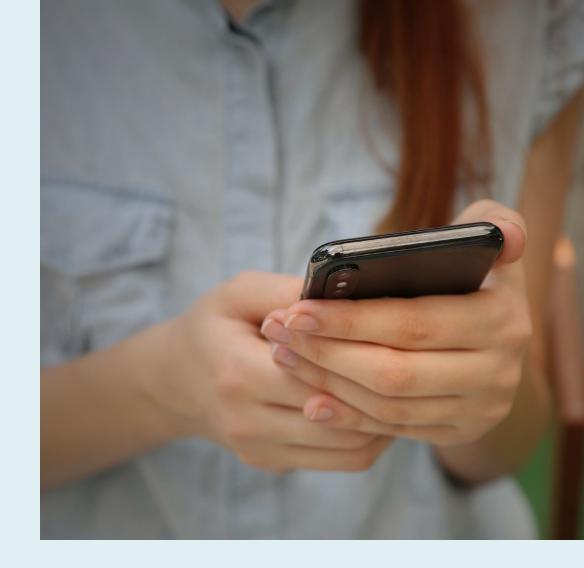
Defaqto has awarded our core products with a five star rating, a testament to the quality of cover they provide for a spectrum of trades. You can conveniently align these policies with our speciality and financial lines products, so that all your customers' needs are met with one renewal date.







Designed to save you time, ARTIE answers simple queries so you can respond to your customers quickly. To access ARTIE, simply click on the Live Chat button within QuoteSME. And if you need further support, our experienced underwriters are on hand to help.



### our digital assistant

Whether it's a simple or complex claim, we'll get your SME customers back to business as quickly as possible. We have a range of channels for you to get in touch, including live chat for instant updates on all your claims. Our Claims Hub is also available to notify and track any motor claims online.



Read about the benefits of Allianz Claim Hub.



## outstanding claims service

SME

### **Multichannel access**

Alongside claims notification by phone and email we also provide self-serve options including:

- 24/7/365 notification and management for Complete Mini Fleet via Allianz Claims Hub on our website and our claims app, Notify.
- Live chat with dedicated claims handlers across all lines of business.

### Personal service

For complex claims we'll provide you and your customer with a dedicated handler. They'll work with you from first notification to settlement. If the case requires it, we'll visit your customer so that we can understand what's needed to get them back up and running.



Read more about our award-winning large loss service.

### Your claims - our priority

Supporting your customers before, during and after their claim. Our service is personal, fast and delivered by people who understand you and your customer's business. We are here to help, regardless of whether a claim is simple or complex.

### **Expert supplier partners**

We partner with suppliers who share our ethos for excellent customer service from leading loss adjusters and solicitors to specialist rehabilitation providers, along with our national repairer network.



Read what our customers are saying about our claims service.



Brokers rate our First Notification Of Loss (FNOL) as best in class across motor, property and casualty."



Graham Gibson, chief claims officer, Allianz Insurance, July 2022

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### Our tailored SME products

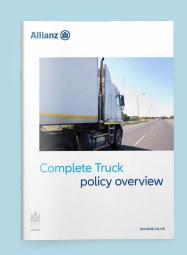




### **Complete Office**

For office-based businesses, including solicitors and surveyors, dentists and doctors.

### Read more



### **Complete Truck**

For small businesses with a single commercial vehicle weighing 7.5T up to 44T.

Read more



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EXPERT RATED

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### **Complete Retailer**

For independently owned retail businesses including arts and crafts, butchers, sweet shops and florists.

### Read more



### Complete Mini Fleet

For businesses with fleets of 3-15 vehicles, up to 20 at renewal.

Read more



defaqto
expert rated

★ ★ ★ ★

### **Complete Contractor**

For a wide variety of manual and non-manual contracting trades.

### Read more



### **Complete Directors & Officers**

Provides cover for businesses with a turnover of up to £200m.

Read more



### **Complete Property Owner**

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For property owners with up to 20 commercial or residential premises.

Read more



### Complete Professional Indemnity

For businesses with a turnover of up to £7,500,000, or £2,500,000 for businesses with a fee derived income.

Read more



### **Complete Flatowner**

For owners of blocks of flats, with up to 20 premises.

Read more



### **Complete Cargo**

For businesses that transport goods globally.

Read more



### **Complete Business**

For a wide spectrum of trades, including manufacturing, wholesale, retail and printing businesses.

### Read more



### Complete Accident and Health

Provides group personal accident and business travel cover.

Read more

## Additional benefits to lighten the load

SMEs have a lot to juggle. We've put a range of services together to help.

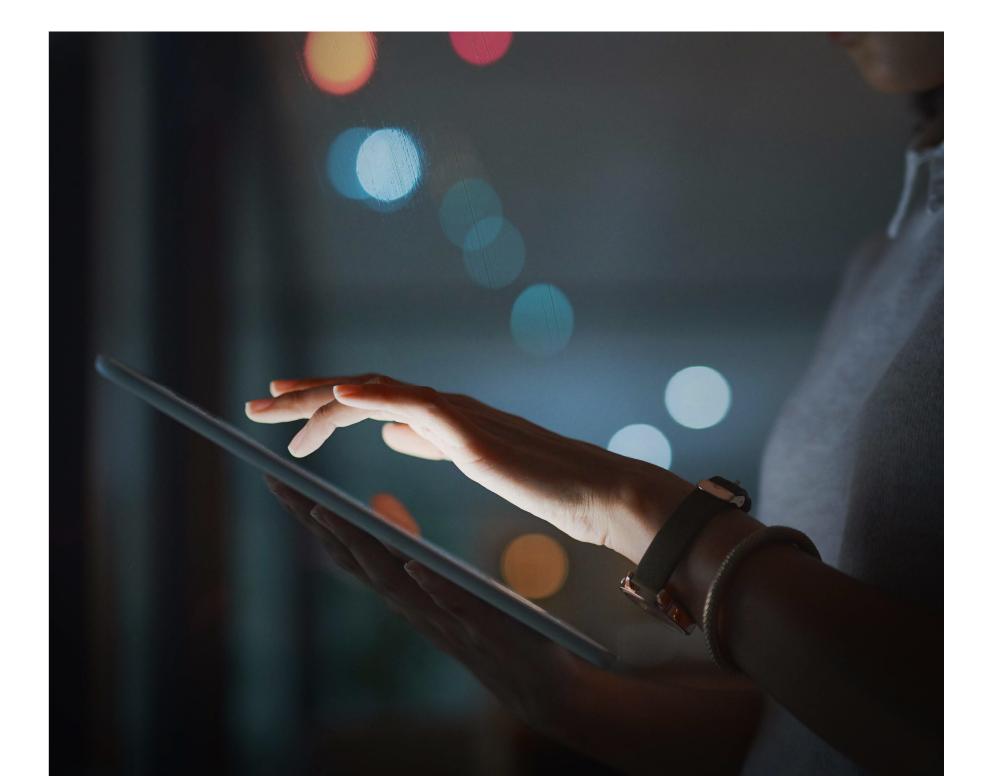
### Free 24/7 legal advice

Making legal decisions can be risky, as well as expensive. Our in-house team <u>of legal</u> <u>professionals</u> can advise your customers on the correct actions to take so they can operate confidently without costly solicitors' fees.

### Discounted health and safety consulting

Sometimes it's the simple things that can trip us up! For your larger SME customers who have a team to look after, or receive visitors to their premises, we can offer <u>discounted health</u> and safety consulting along with convenient e-learning tutorials.

Read more about our free and discounted H&S training.



### Free legal templates

To save both money and time, your customers have access to over 100 free legal templates, helping them to ensure that their documents are compliant and fit for purpose - from HR policies to supplier contracts. What's more, all their documents can be saved securely within our online storage facility.

Read more about how your customers can save money by using our legal templates.

### Discounted business continuity planning

Delays to deliveries and cash flow issues can be crippling for a small business. Which is why it's always good to have a 'Plan B'. Our business continuity partner, Glen Abbot, will help your customers prepare for when things don't quite go to plan.

Read more about the discounts we can provide.

### Get a quote

### Small business, big opportunities

We're keen to work in close partnership with you and are open to discussing volume arrangements and wider partnership opportunities.

### Get a quote

Visit <u>quotesme.allianz.co.uk</u> or iMarket.

### For any other information

Please visit allianz.co.uk/broker/sme.

