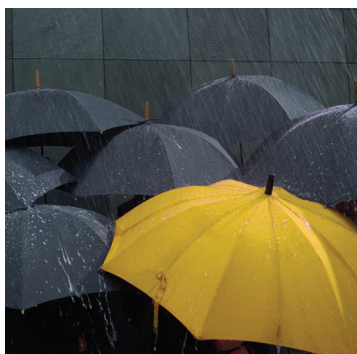


EXCESS OF LOSS

quick guide

Our underwriters are experts in Excess of Loss and can issue layers of cover across multiple classes of business. We have underwriting capacity up to £50m and can issue cover on a short-term or annual basis for most trades and professions.



COVER

Excess of Loss insurance provides a business with additional cover above their primary liability policy, providing protection from major incidents that could erode their primary insurance. When the primary insurer may not be able to provide the limit of indemnity required, either through lack of available capacity or appetite, we can top-up their cover to ensure the policyholder gets the protection they need.

Top-up Cover Provided

- Employers' Liability
- Public and Products Liability
- Public Liability
- JCT 6.5.1.

Key Features

- Indemnity limit available up to £50m for each class of business
- Available on an annual or short-term contract basis
- Issued as a standalone policy mirroring the T&C's of our standard Allianz wording
- Also available as a follow-form policy at the discretion of our underwriting team
- Worldwide cover.

APPETITE

We can consider most occupations, ranging from standard wholesale and service trades, through to large construction and civil engineering risks or specialised manufacturers.

We will also consider risks outside of our primary remit.

Our Excess of Loss cover is designed for a wide range of businesses, from SME's up to large UK based multi-nationals. Examples could include:

- A small food packaging company that wins a contract with a large food manufacturer, who stipulates they must have a £20m Product Liability limit
- A regional construction firm working on a government infrastructure project, a condition of which is purchasing Public Liability cover up to £25m
- An asset manager with a large, highly paid team with a need for an increased Employers' Liability limit of £50m.

For Intermediary Use

This document should be used for intermediary reference only, as it does not detail the conditions, limitations or exclusions of the cover. Please see the policy wording or proposition brochure for further details.



MAKING A CLAIM:

If your client needs to make an Excess of Loss claim, it's likely to be because of a serious incident that requires immediate expertise. We have a dedicated, experienced Major Loss Team, that will liaise with the primary insurer and provide the necessary support to help your client.

To notify a claim simply call:
• **0344 893 9500**
(9am to 5pm Monday to Friday)

KEY BENEFITS

- Available via our regional branch network through experienced local underwriters
- Quick and easy quotation process, supported by empowered local underwriters
- Standard commission of 25%
- All claims are handled by our experienced Major Loss Team.

SELF-SERVICE RISK MANAGEMENT

Our free risk management website features:

- Guidance on a range of topics and a series of forms and check lists to assist your clients in managing the risks impacting their sector
- News and regulation updates aimed at you and your clients
- A full list of our preferred suppliers offering risk management solutions relevant to this sector
- A-Z of key UK legislation providing an outline of its purpose, who's responsible for compliance, and what needs to be done
- 'Ask the Expert' functionality – access to our in-house experts.

For more information, visit
allianz.co.uk/riskmanagement

REASONS TO BUY

Businesses across a wide range of industries are increasingly finding it important to purchase top-up liability coverage to ensure they're fully protected. Here are some reasons why your clients may want to consider Excess of Loss:

- Rising claims inflation
- Contract stipulations
- Government and local authority requirements
- Increasing estimated maximum losses
- An increasingly litigious environment.

HOW TO GET A QUOTE

If you would like to get a quote or require further information, please speak to your local Allianz branch contact.

WHY ALLIANZ?

Allianz Insurance plc is one of the largest general insurers in the UK and part of the Allianz Group, the largest property and casualty insurer in the world. We are financially strong, with over 100 years of experience and have a claims service that's committed to getting your clients back in business as quickly as possible.