



ALLIANZ COMMERCIAL

# Our appetite for construction



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# Unlocking opportunity, together

We've listed our core preferences but we'd still like to hear from you about other well managed risks."

**Nick Hobbs**

Chief Distribution Officer, Allianz Commercial

With over 25 years' experience in writing construction business, we're keen to work with you to grow in this area.

We've put together solutions that suit businesses of all shapes and sizes, across different sectors, that covers the key engineering,

property, liability and speciality covers under one policy.

So we can focus on finding the right solutions for your customers, we're sharing with you the risks we like.

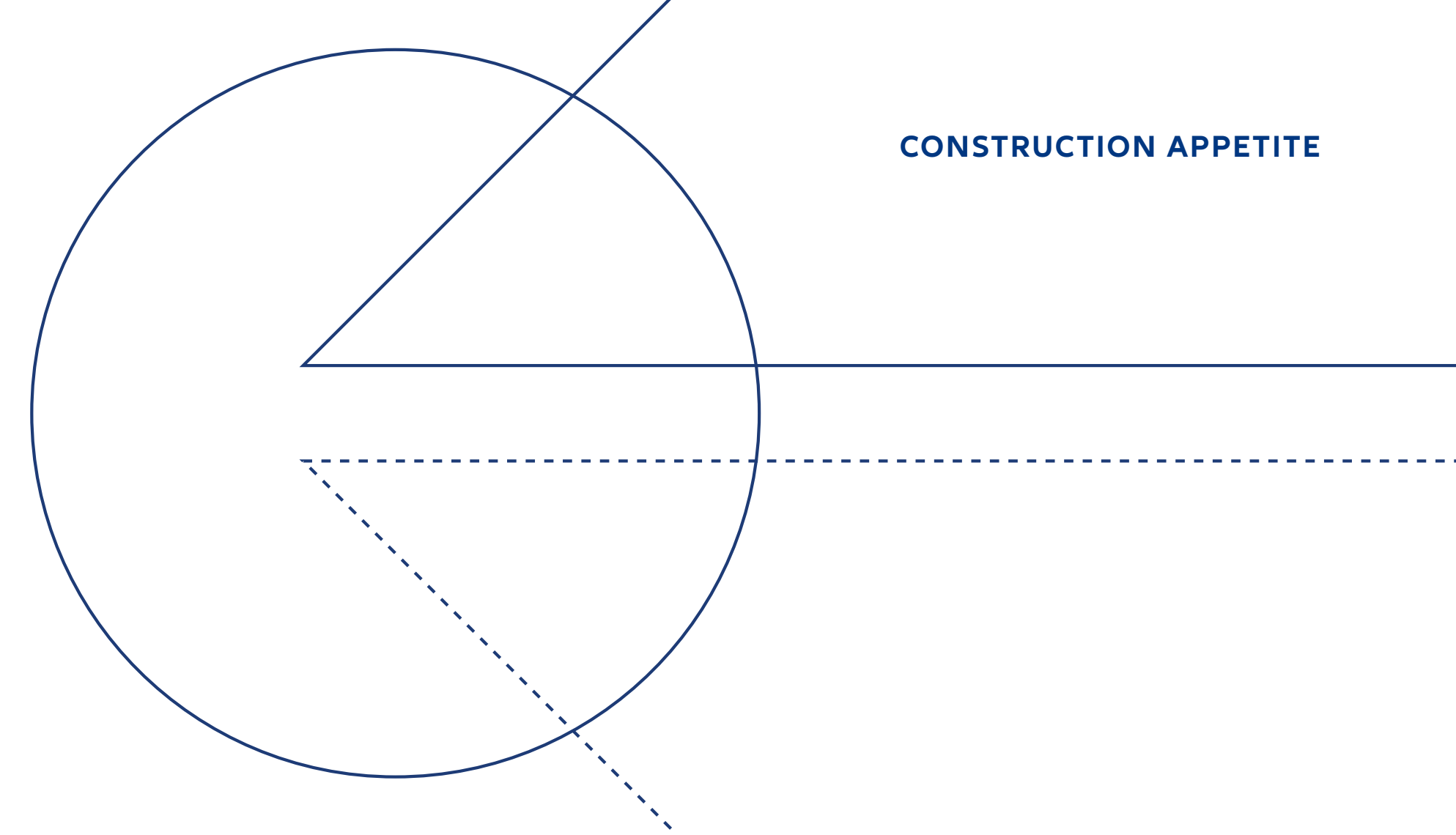
Together we can find the right solutions for the right opportunities.

# Construction Select - Annual

Regardless of whether your construction clients work on large scale engineering projects, new builds or renovations, an incident on site can put their project at risk. Our Construction Select product is aimed at UK based construction businesses who are looking for protection from a range of engineering and construction risks and cater for contract periods up to 36 months.



## CONSTRUCTION APPETITE



### Our appetite includes:



Commercial, domestic and industrial new build or refurbishment



Landscape gardeners excluding tree felling, fencing, footings and bricklaying



Light civils including foundations, drainage, road surfacing and paving



Owned plant, non mobile non lift plant with or without operator, mobile with operator



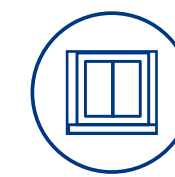
Education, health and public sector work including hospitals, schools and infrastructure



Silos, bunkers, hoppers and tanks



Painting of bridges, towers etc including spray coatings and specialist coatings excluding slings and cradles



Artisan trades, plastering, painters and decorators, carpet cleaners and flooring contractors, double glazing



Heating and ventilation and plumbers



Shop fitters, carpenters, joiners and fit out trades, suspended ceilings, electricians excluding alarms, pylons, overhead work



Timber frame and modern methods of construction can be considered on a case by case basis



# Construction Select - Project and Construction Project All Risks

Construction Select - Project and Construction Project All Risks products offer a range of optional insurance covers, catering for projects of all contract values.



Our appetite includes:



Education



Leisure centres



Healthcare



Retail builds



Housing and housing developments



Civil engineering risks

## We prefer:

Employer led risks where a developer is producing a wide range of buildings and associated risks on a short period basis up to 36 months. This can include several parties to the insurance.

## Covers can also include by request:

- Public Liability and JCT 6.5.1 (various limit of indemnity options),
- Delay in Start Up
- Existing structures
- Owned and Hire In Plant
- Terrorism.



# Construction Annual Liability

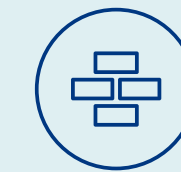
Our appetite includes:



Civil Engineering



Building completion and finishing trades, and skilled specialists



Builders, both domestic and commercial

Construction Annual Liability protects against accidental injury and property damage. Businesses can tailor our products with optional covers, depending on their risks.

## We prefer:

- commercial, domestic and industrial new build or refurbishment
- shop fitters, carpenters, joiners and fit out trades, electricians excluding alarms, pylons, overhead work
- artisan trades, plastering, painters and decorators
- light civils including foundations, drainage, road surfacing and paving
- landscape gardeners, fencing, footings and bricklaying
- plant hire.





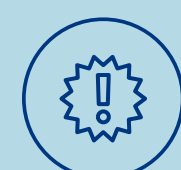
# Getting the best from us



We really want to give you our best response and in the quickest time possible. So, to help us tailor our construction solutions to your customers' needs we'd like it if you could:



Get us onboard early so we can understand the risk better and if necessary, undertake a pre-cover survey



Highlight what's important to the customer so we know how we can add tangible value



Be open about both the positive and the negative risk features; we can then identify where we can help



Let us get to know the customer - by talking things through in person we can get a real sense of what they need from us